

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>\$ 11,059,774,000</b>		<b>\$ 11,471,584,100</b>		<b>\$ 13,836,955,500</b>		<b>\$ 15,064,530,943</b>		<b>\$ 16,340,622,300</b>		<b>\$ 16,550,625,800</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>\$ 2,993,742,800</b>	<b>27%</b>	<b>\$ 3,301,156,800</b>	<b>29%</b>	<b>\$ 3,931,590,700</b>	<b>28%</b>	<b>\$ 4,478,184,800</b>	<b>30%</b>	<b>\$ 5,073,072,200</b>	<b>31%</b>	<b>\$ 5,276,887,800</b>	<b>32%</b>
AMERICAN INDIAN	\$ 51,666,100	0%	\$ 44,484,200	0%	\$ 81,342,200	1%	\$ 84,004,500	1%	\$ 91,348,400	1%	\$ 113,064,400	1%
ASIAN OR PACIFI	\$ 2,230,586,500	20%	\$ 2,436,552,100	21%	\$ 2,789,692,100	20%	\$ 3,286,788,500	22%	\$ 3,689,096,100	23%	\$ 3,711,809,700	22%
BLACK	\$ 196,173,100	2%	\$ 226,469,000	2%	\$ 265,293,000	2%	\$ 306,554,600	2%	\$ 387,819,100	2%	\$ 476,808,400	3%
HISPANIC	\$ 515,317,100	5%	\$ 593,651,500	5%	\$ 795,263,400	6%	\$ 800,837,200	5%	\$ 901,230,600	6%	\$ 975,205,300	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%
UNDETERMINED	\$ 1,339,441,100	12%	\$ 1,665,606,400	15%	\$ 1,799,479,500	13%	\$ 2,021,434,843	13%	\$ 2,448,743,000	15%	\$ 2,739,999,500	17%
WHITE	\$ 6,726,590,100	61%	\$ 6,504,820,900	57%	\$ 8,105,885,300	59%	\$ 8,564,911,300	57%	\$ 8,818,807,100	54%	\$ 8,533,738,500	52%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,773,954,000	16%	\$ 1,950,350,800	17%	\$ 2,289,456,100	17%	\$ 2,405,977,600	16%	\$ 2,544,190,300	16%	\$ 2,539,966,000	15%
Female Owned more than 50%	\$ 1,415,693,600	13%	\$ 1,444,620,100	13%	\$ 1,796,210,000	13%	\$ 2,193,989,443	15%	\$ 2,321,824,800	14%	\$ 2,268,430,200	14%
Male Owned	\$ 7,870,126,400	71%	\$ 8,076,613,200	70%	\$ 9,751,289,400	70%	\$ 10,464,499,900	69%	\$ 11,474,607,200	70%	\$ 11,742,229,600	71%
<b>Veteran</b>	<b>\$ 409,674,900</b>	<b>4%</b>	<b>\$ 359,465,200</b>	<b>3%</b>	<b>\$ 705,051,300</b>	<b>5%</b>	<b>\$ 704,207,700</b>	<b>5%</b>	<b>\$ 637,137,700</b>	<b>4%</b>	<b>\$ 633,804,600</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>\$ 8,179,926,900</b>	<b>74%</b>	<b>\$ 8,160,212,100</b>	<b>71%</b>	<b>\$ 9,208,822,800</b>	<b>67%</b>	<b>\$ 9,718,190,100</b>	<b>65%</b>	<b>\$ 10,442,054,300</b>	<b>64%</b>	<b>\$ 5,649,446,200</b>	<b>34%</b>
<b>NEW BUSINESS</b>	<b>\$ 2,867,858,400</b>	<b>26%</b>	<b>\$ 3,258,783,600</b>	<b>28%</b>	<b>\$ 4,581,487,900</b>	<b>33%</b>	<b>\$ 5,294,657,700</b>	<b>35%</b>	<b>\$ 5,846,310,100</b>	<b>36%</b>	<b>\$ 10,832,805,300</b>	<b>65%</b>
<b>Rural</b>	<b>\$ 1,873,379,600</b>	<b>17%</b>	<b>\$ 1,933,953,000</b>	<b>17%</b>	<b>\$ 2,426,937,400</b>	<b>18%</b>	<b>\$ 2,703,878,500</b>	<b>18%</b>	<b>\$ 2,733,912,300</b>	<b>17%</b>	<b>\$ 2,609,452,100</b>	<b>16%</b>
<b>Urban</b>	<b>\$ 9,186,394,400</b>	<b>83%</b>	<b>\$ 9,537,631,100</b>	<b>83%</b>	<b>\$ 11,410,018,100</b>	<b>82%</b>	<b>\$ 12,360,652,443</b>	<b>82%</b>	<b>\$ 13,606,710,000</b>	<b>83%</b>	<b>\$ 13,941,173,700</b>	<b>84%</b>
<b>Export</b>	<b>\$ 602,697,900</b>	<b>5%</b>	<b>\$ 751,541,300</b>	<b>7%</b>	<b>\$ 790,094,900</b>	<b>6%</b>	<b>\$ 898,518,800</b>	<b>6%</b>	<b>\$ 1,466,598,200</b>	<b>9%</b>	<b>\$ 672,665,600</b>	<b>4%</b>
<b>CAPLine</b>	<b>\$ 371,208,600</b>	<b>3%</b>	<b>\$ 267,051,500</b>	<b>2%</b>	<b>\$ 282,705,400</b>	<b>2%</b>	<b>\$ 212,209,800</b>	<b>1%</b>	<b>\$ 170,027,400</b>	<b>1%</b>	<b>\$ 216,197,100</b>	<b>1%</b>
<b>PLP</b>	<b>\$ 6,091,994,600</b>	<b>55%</b>	<b>\$ 6,778,922,200</b>	<b>59%</b>	<b>\$ 8,523,325,300</b>	<b>62%</b>	<b>\$ 9,485,394,543</b>	<b>63%</b>	<b>\$ 11,470,859,500</b>	<b>70%</b>	<b>\$ 12,232,230,600</b>	<b>74%</b>
<b>Express</b>	<b>\$ 1,064,428,200</b>	<b>10%</b>	<b>\$ 1,171,468,000</b>	<b>10%</b>	<b>\$ 1,398,137,000</b>	<b>10%</b>	<b>\$ 1,409,830,300</b>	<b>9%</b>	<b>\$ 1,349,448,500</b>	<b>8%</b>	<b>\$ 1,325,521,700</b>	<b>8%</b>
<b>\$150K and Under</b>	<b>\$ 920,508,400</b>	<b>8%</b>	<b>\$ 1,134,344,800</b>	<b>10%</b>	<b>\$ 1,427,102,300</b>	<b>10%</b>	<b>\$ 1,473,636,143</b>	<b>10%</b>	<b>\$ 1,457,003,200</b>	<b>9%</b>	<b>\$ 1,432,973,600</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$ 1,426,212,100</b>	<b>13%</b>	<b>\$ 1,368,715,200</b>	<b>12%</b>	<b>\$ 1,619,065,800</b>	<b>12%</b>	<b>\$ 1,748,273,600</b>	<b>12%</b>	<b>\$ 1,795,954,700</b>	<b>11%</b>	<b>\$ 1,808,914,400</b>	<b>11%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$ 5,718,686,000</b>	<b>52%</b>	<b>\$ 5,659,353,700</b>	<b>49%</b>	<b>\$ 6,579,850,600</b>	<b>48%</b>	<b>\$ 7,129,860,700</b>	<b>47%</b>	<b>\$ 7,480,602,800</b>	<b>46%</b>	<b>\$ 7,312,631,400</b>	<b>44%</b>
<b>&gt;\$2M</b>	<b>\$ 2,994,367,500</b>	<b>27%</b>	<b>\$ 3,309,170,400</b>	<b>29%</b>	<b>\$ 4,210,936,800</b>	<b>30%</b>	<b>\$ 4,712,760,500</b>	<b>31%</b>	<b>\$ 5,607,061,600</b>	<b>34%</b>	<b>\$ 5,996,106,400</b>	<b>36%</b>

All Activity illustrated above is as of 06/01 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>29,579</b>		<b>31,962</b>		<b>38,805</b>		<b>41,577</b>		<b>39,903</b>		<b>39,824</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>6,668</b>	<b>23%</b>	<b>7,493</b>	<b>23%</b>	<b>9,232</b>	<b>24%</b>	<b>10,744</b>	<b>26%</b>	<b>10,231</b>	<b>26%</b>	<b>10,353</b>	<b>26%</b>
AMERICAN INDIAN	214	1%	221	1%	276	1%	282	1%	281	1%	278	1%
ASIAN OR PACIFI	3,677	12%	4,047	13%	4,852	13%	5,400	13%	5,158	13%	5,075	13%
BLACK	702	2%	929	3%	1,196	3%	1,523	4%	1,573	4%	1,718	4%
HISPANIC	2,075	7%	2,296	7%	2,908	7%	3,539	9%	3,217	8%	3,282	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,123	11%	3,916	12%	5,028	13%	4,991	12%	5,174	13%	5,751	14%
WHITE	19,788	67%	20,553	64%	24,545	63%	25,842	62%	24,498	61%	23,720	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,670	16%	4,998	16%	5,660	15%	5,781	14%	5,507	14%	5,336	13%
Female Owned more than 50%	4,840	16%	5,218	16%	6,776	17%	7,670	18%	7,188	18%	7,006	18%
Male Owned	20,069	68%	21,746	68%	26,369	68%	28,125	68%	27,208	68%	27,482	69%
<b>Veteran</b>	<b>1,475</b>	<b>5%</b>	<b>1,357</b>	<b>4%</b>	<b>1,860</b>	<b>5%</b>	<b>2,095</b>	<b>5%</b>	<b>2,153</b>	<b>5%</b>	<b>1,980</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>20,394</b>	<b>69%</b>	<b>22,080</b>	<b>69%</b>	<b>25,923</b>	<b>67%</b>	<b>25,552</b>	<b>61%</b>	<b>25,083</b>	<b>63%</b>	<b>14,434</b>	<b>36%</b>
<b>NEW BUSINESS</b>	<b>9,161</b>	<b>31%</b>	<b>9,827</b>	<b>31%</b>	<b>12,810</b>	<b>33%</b>	<b>15,956</b>	<b>38%</b>	<b>14,764</b>	<b>37%</b>	<b>25,306</b>	<b>64%</b>
<b>Rural</b>	<b>5,549</b>	<b>19%</b>	<b>5,823</b>	<b>18%</b>	<b>6,916</b>	<b>18%</b>	<b>7,208</b>	<b>17%</b>	<b>6,817</b>	<b>17%</b>	<b>6,730</b>	<b>17%</b>
<b>Urban</b>	<b>24,030</b>	<b>81%</b>	<b>26,139</b>	<b>82%</b>	<b>31,889</b>	<b>82%</b>	<b>34,369</b>	<b>83%</b>	<b>33,086</b>	<b>83%</b>	<b>33,094</b>	<b>83%</b>
<b>Export</b>	<b>825</b>	<b>3%</b>	<b>987</b>	<b>3%</b>	<b>986</b>	<b>3%</b>	<b>1,072</b>	<b>3%</b>	<b>1,759</b>	<b>4%</b>	<b>577</b>	<b>1%</b>
<b>CAPLine</b>	<b>491</b>	<b>2%</b>	<b>362</b>	<b>1%</b>	<b>385</b>	<b>1%</b>	<b>307</b>	<b>1%</b>	<b>253</b>	<b>1%</b>	<b>227</b>	<b>1%</b>
<b>PLP</b>	<b>8,106</b>	<b>27%</b>	<b>7,447</b>	<b>23%</b>	<b>9,506</b>	<b>24%</b>	<b>10,709</b>	<b>26%</b>	<b>15,403</b>	<b>39%</b>	<b>17,249</b>	<b>43%</b>
<b>Express</b>	<b>14,125</b>	<b>48%</b>	<b>16,406</b>	<b>51%</b>	<b>20,226</b>	<b>52%</b>	<b>21,659</b>	<b>52%</b>	<b>18,692</b>	<b>47%</b>	<b>18,639</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>16,210</b>	<b>55%</b>	<b>18,980</b>	<b>59%</b>	<b>23,486</b>	<b>61%</b>	<b>25,201</b>	<b>61%</b>	<b>22,592</b>	<b>57%</b>	<b>22,565</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>5,647</b>	<b>19%</b>	<b>5,304</b>	<b>17%</b>	<b>6,255</b>	<b>16%</b>	<b>6,613</b>	<b>16%</b>	<b>6,807</b>	<b>17%</b>	<b>6,895</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>6,758</b>	<b>23%</b>	<b>6,589</b>	<b>21%</b>	<b>7,690</b>	<b>20%</b>	<b>8,236</b>	<b>20%</b>	<b>8,726</b>	<b>22%</b>	<b>8,475</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>964</b>	<b>3%</b>	<b>1,089</b>	<b>3%</b>	<b>1,374</b>	<b>4%</b>	<b>1,527</b>	<b>4%</b>	<b>1,778</b>	<b>4%</b>	<b>1,889</b>	<b>5%</b>

All Activity illustrated above is as of 06/01 for each FY listed.

	2013		2014		2015		2016		2017		2018							
All 504	\$	3,398,144,000		\$	2,587,747,000		\$	2,725,498,000		\$	3,001,191,000		\$	3,461,309,000		\$	3,025,852,000	
Ethnicity																		
All Minority	\$	868,425,000	26%	\$	697,553,000	27%	\$	759,412,000	28%	\$	866,065,000	29%	\$	996,211,000	29%	\$	883,413,000	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,429,000	0%
ASIAN OR PACIFI	\$	623,631,000	18%	\$	456,570,000	18%	\$	482,669,000	18%	\$	580,442,000	19%	\$	740,036,000	21%	\$	651,740,000	22%
BLACK	\$	96,887,000	3%	\$	81,871,000	3%	\$	84,942,000	3%	\$	79,910,000	3%	\$	72,606,000	2%	\$	43,122,000	1%
HISPANIC	\$	139,333,000	4%	\$	153,240,000	6%	\$	184,531,000	7%	\$	196,203,000	7%	\$	182,483,000	5%	\$	186,122,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	240,628,000	7%	\$	211,660,000	8%	\$	225,306,000	8%	\$	247,322,000	8%	\$	344,061,000	10%	\$	480,327,000	16%
WHITE	\$	2,289,091,000	67%	\$	1,678,534,000	65%	\$	1,740,780,000	64%	\$	1,887,804,000	63%	\$	2,121,037,000	61%	\$	1,662,112,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	16,834,000	0%	\$	7,928,000	0%	\$	12,671,000	0%	\$	28,923,000	1%	\$	209,726,000	6%	\$	657,054,000	22%
Female Owned more than 50%	\$	435,111,000	13%	\$	307,782,000	12%	\$	359,768,000	13%	\$	383,180,000	13%	\$	361,273,000	10%	\$	288,516,000	10%
Male Owned	\$	2,946,199,000	87%	\$	2,272,037,000	88%	\$	2,353,059,000	86%	\$	2,589,088,000	86%	\$	2,890,310,000	84%	\$	2,080,282,000	69%
Veteran	\$	145,825,000	4%	\$	96,198,000	4%	\$	82,720,000	3%	\$	89,584,000	3%	\$	95,431,000	3%	\$	49,699,000	2%
EXISTING BUSINESS	\$	2,927,378,000	86%	\$	2,129,958,000	82%	\$	2,265,017,000	83%	\$	2,552,597,000	85%	\$	2,951,853,000	85%	\$	1,179,439,000	39%
NEW BUSINESS	\$	470,766,000	14%	\$	457,789,000	18%	\$	460,481,000	17%	\$	448,594,000	15%	\$	509,456,000	15%	\$	1,839,521,000	61%
Rural	\$	425,661,000	13%	\$	361,434,000	14%	\$	331,740,000	12%	\$	343,397,000	11%	\$	424,191,000	12%	\$	402,478,000	13%
Urban	\$	2,972,483,000	87%	\$	2,226,313,000	86%	\$	2,393,758,000	88%	\$	2,657,794,000	89%	\$	3,037,118,000	88%	\$	2,623,374,000	87%
Export	\$	96,612,000	3%	\$	124,358,000	5%	\$	138,204,000	5%	\$	132,831,000	4%	\$	56,114,000	2%	\$	51,769,000	2%
\$150K and Under	\$	59,164,000	2%	\$	43,880,000	2%	\$	40,180,000	1%	\$	39,228,000	1%	\$	43,845,000	1%	\$	34,768,000	1%
>\$150K - \$350K	\$	371,640,000	11%	\$	273,548,000	11%	\$	267,353,000	10%	\$	251,657,000	8%	\$	281,907,000	8%	\$	258,251,000	9%
>\$350K - \$2M	\$	2,055,559,000	60%	\$	1,573,129,000	61%	\$	1,658,920,000	61%	\$	1,672,511,000	56%	\$	1,925,533,000	56%	\$	1,670,048,000	55%
>\$2M	\$	911,781,000	27%	\$	697,190,000	27%	\$	759,045,000	28%	\$	1,037,795,000	35%	\$	1,210,024,000	35%	\$	1,062,785,000	35%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>5,029</b>		<b>3,707</b>		<b>3,760</b>		<b>3,746</b>		<b>4,235</b>		<b>3,709</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,143</b>	<b>23%</b>	<b>828</b>	<b>22%</b>	<b>863</b>	<b>23%</b>	<b>872</b>	<b>23%</b>	<b>982</b>	<b>23%</b>	<b>881</b>	<b>24%</b>
AMERICAN INDIAN	11	0%	9	0%	11	0%	12	0%	3	0%	9	0%
ASIAN OR PACIFI	663	13%	416	11%	452	12%	448	12%	583	14%	497	13%
BLACK	153	3%	121	3%	118	3%	113	3%	98	2%	76	2%
HISPANIC	316	6%	282	8%	282	8%	299	8%	298	7%	299	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	311	6%	265	7%	275	7%	284	8%	344	8%	491	13%
WHITE	3,575	71%	2,614	71%	2,622	70%	2,590	69%	2,909	69%	2,337	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	32	1%	13	0%	20	1%	28	1%	313	7%	943	25%
Female Owned more than 50%	783	16%	579	16%	604	16%	623	17%	622	15%	450	12%
Male Owned	4,214	84%	3,115	84%	3,136	83%	3,095	83%	3,300	78%	2,316	62%
<b>Veteran</b>	255	5%	163	4%	142	4%	151	4%	152	4%	96	3%
<b>EXISTING BUSINESS</b>	4,466	89%	3,158	85%	3,185	85%	3,286	88%	3,673	87%	1,490	40%
<b>NEW BUSINESS</b>	563	11%	549	15%	575	15%	460	12%	562	13%	2,213	60%
<b>Rural</b>	736	15%	562	15%	557	15%	580	15%	690	16%	629	17%
<b>Urban</b>	4,293	85%	3,145	85%	3,203	85%	3,166	85%	3,545	84%	3,080	83%
<b>Export</b>	113	2%	127	3%	145	4%	118	3%	43	1%	46	1%
<b>\$150K and Under</b>	547	11%	395	11%	362	10%	362	10%	383	9%	305	8%
<b>&gt;\$150K - \$350K</b>	1,530	30%	1,129	30%	1,082	29%	1,016	27%	1,143	27%	1,041	28%
<b>&gt;\$350K - \$2M</b>	2,657	53%	1,960	53%	2,066	55%	2,043	55%	2,327	55%	2,029	55%
<b>&gt;\$2M</b>	295	6%	223	6%	250	7%	325	9%	382	9%	334	9%

All Activity illustrated above is as of 06/01 for each FY listed.